



The Duluth Area Association of REALTORS® presents...

2012 Spring Into Education

Date: Wednesday, May 23, 2012
Location: DAAR Office, 4031 Grand Avenue, Duluth, MN 55807*
Cost: DAAR Members: ½ Day - \$40.00, Full Day - \$70.00
Nonmembers: ½ Day - \$50.00, Full Day - \$80.00



*Alternate side parking is in effect year round.

<p>Legislative Updates Time: 8:30am-12:15pm Instructor: Mike Brennan Credits: 3.75 hours of real estate continuing education approved. Understand what the new laws are, how they impact real estate and what implications exist. This course covers the recent legislative changes which affect real estate sales. Consumers and REALTORS® are best protected when they understand what the rules of the land are and how to comply with them! Includes 1 hour agency and 1 hour fair housing requirement</p>	<p>2011-2012 Real Estate Module – Residential Leasing Time: 1:15pm - 5:00 pm Instructor: Mike Brennan Credits: 3.75 hours of real estate continuing education approved. The course is designed to introduce the real estate licensee to leasing residential properties. It will explore the content of the lease listing agreement, addenda and disclosures and identify issues and expertise needed when working with the homeowner. The tenant agreement and rental application process will be covered. The course will also cover credit checks and fair housing issues when working with renters and landlords. Sample lease agreement content will be discussed along with how agents can assist and manage the move in process. Risk management measures will be addressed along with how the licensee can assist when landlords and tenants have problems. Includes required 2011-2012 Real Estate Module.</p>
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Registration Form - PLEASE PRINT LEGIBLY!!

Name: _____ **Company:** _____

Address: _____ **Phone:** _____

Email Address (for confirmation of registration): _____

License number: _____ **If you need special accommodations please check here:** _____

Register me for: _____

Please check one:

Credit Card Information:

Card Type: _____ Card #: _____ Exp Date: _____ CVC: _____

Billing Address: _____

Name on Card: _____

Signature: _____

MAIL TO: Duluth Area Assn of REALTORS®
4031 Grand Avenue
Duluth, MN 55807

FAX TO CHARGES TO: (866) 392-7950

NO REGISTRATIONS WILL BE ACCEPTED WITHOUT PAYMENT OR BY PHONE.
CANCELLATIONS MUST BE MADE NO LATER THAN 3 BUSINESS DAYS PRIOR TO CLASS FOR FULL REFUND.

Questions? Call (218) 728-5676 or (877) 550-5994